

- MEDIA RELEASE -

Embargoed until Thursday 29 April at 9.30am AEDT.

2021 Crop Report: HPA celebrate growth in Galaxy® yield for 11th year in a row

Hop Products Australia (HPA) have completed their 2021 hop harvest. They picked 675 hectares that resulted in 1,526 metric tonnes of hops. This was a 44 hectare (6.9%) increase and a 25 metric tonne (1.6%) decrease year-on-year. Despite total yield coming in slightly under expectation, Galaxy[®] yield grew 7.2% year-on-year. Managing Director, Tim Lord was excited to share "this marks 11 years of continuous growth for Galaxy[®], with the exception of 2016 when HPA was hit with significant hail damage."

Eclipse[®] looks set to follow in Galaxy[®]'s footsteps after exceeding expectations in its second year of commercialisation. "Sustainably scaling up Eclipse[®], Galaxy[®] and Vic Secret[™] has been the focus of a continuing \$35 million expansion in Victoria that will take HPA's total farming operation to more than 800 hectares at completion" Lord says. All additional acreage will reach commercial maturity by 2024, at which point Eclipse[®] is forecast to reach 180 metric tonnes, making it HPA's third biggest proprietary variety.

Impact in beer remains strong, with this year's average oil content coming in above the 5-year average for all varieties except Enigma[®]. These high quality outcomes are on track to continue now HPA has restructured the business to create a division of Agronomic Services with the purpose of improving yield, quality, and efficiencies across their farming operations. Head of Sales & Marketing, Owen Johnston commented "this is an extension of HPA's strategy to grow alongside brewing customers by continuing to offer choice and diversity through the commercialisation of experimental varieties, and supporting successful beers by backing our more popular Aussie hops with significant acreage".

The highly contracted position of crop 2021 means that a very limited amount of hops will be available in the short-term. This situation, together with HPA's expansion project drawing to a close, suggests that forward contracting is now more important than ever for supply security. "Brewers are absolutely encouraged to communicate their Aussie hop needs sooner rather than later" says Johnston.

- ENDS -

Contact details, full crop report and supporting imagery overleaf.





Please direct media enquiries to:

Grace Irwin
grace.irwin@hops.com.au

+61 0408 460 146

About HPA

HPA is the leading hop grower in Australia, backed by a team of experts in plant breeding, farm operations, customer service and brewing support.

Our farms have been growing hops for more than 150 years, but we're focused on creating new aromas and flavours that will make even more tasty beers.

And we're regional representatives of the global BarthHaas group. This means we're able to share our Aussie hops with brewers around the world, and bring a huge range of international hops and advanced hop products to brewers in Australia.



2021 Crop Report: HPA celebrate growth of Galaxy® for 11th year in a row

Hop Products Australia (HPA) have completed the 2021 hop harvest. They picked 675 hectares across three farms, which resulted in 1,526 metric tonnes of hops. This was a 44 hectare (6.9%) net increase and a 25 metric tonne (1.6%) decrease year-on-year across six proprietary varieties − Eclipse[®], Ella[™], Enigma[®], Galaxy[®], Topaz[™] and Vic Secret[™] - as well as Cascade.

HPA's Galaxy[®] crop grew 7.2% year on year, marking 11 years of continuous growth, with the exception of 2016 when they were hit with significant hail damage. Eclipse[®] looks set to follow in Galaxy[®]'s footsteps after exceeding expectations in its second year of commercialisation. It has now been used by more than 500 brewers around the world in a range of beer styles including NEIPAs, IPAs, XPAs, pilsners, withiers and saisons.

Sustainably scaling up Eclipse®, Galaxy® and Vic Secret™ has been the focus of a continuing \$35 million expansion of HPA's Victorian farms. Since the project was announced in 2019 they have planted an additional 270 hectares, 110 of which were planted in 2020. This leaves an additional 30 hectares to plant in 2021, which will take their total farming operations to more than 800 hectares. All additional acreage will reach commercial maturity by 2024, at which point Eclipse® is forecast to reach 180 metric tonnes, making it HPA's third biggest proprietary variety.

This season HPA's three farms – Bushy Park Estates, Rostrevor Hop Gardens and Buffalo River Valley – endured the La Niña weather pattern which resulted in slightly cooler daytime temperatures due to increased cloud cover, particularly in the weeks preceding harvest. While these conditions had a positive impact on early vegetative growth, the decrease in daylight hours reduced the total number of flowering sites and some cones fought to reach full maturity by their harvest window which adversely impacted total yield.

Despite total yield coming in slightly under expectation, HPA's commitment to responsible contracting will allow them to meet all obligations, with the exception of Ella™, which came in 22% under contracted volumes. HPA will work closely with their brewing customers to minimise the impact of this outcome, including identifying suitable replacement hops from





their international and advanced product portfolio. Topaz[™] and Cascade were also down year-on-year, but this was due to reductions and idling of acreage. HPA also completed their pivot from alpha hops to almost exclusively proprietary flavour hops. This included grubbing all Super Pride acreage, which remained unplanted this season in preparation for deployment later in the year.

Variety	Yield (Metric Tonnes)	Year-on-Year Variation
Galaxy [®]	974	+ 7.2%
Vic Secret ™	233	+ 11.1%
Ella™	91	- 20.8%
Enigma [®]	86	+ 0.7%
Topaz™	67	- 17.1%*
Eclipse [®]	51	+ 106.9%
Cascade	29	- 45.6%*
Total	1,529	- 1.6%

^{*} Due to reductions and idling of acreage

Note: measurements calculated on raw hop quantities.

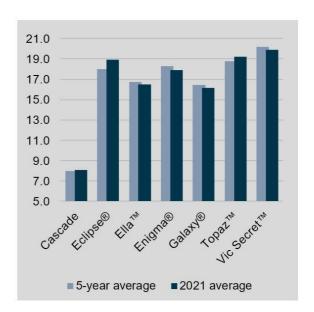
Impact in beer was not effected by the seasonal conditions, with this year's average oil content coming in above the 5-year average for all varieties except Enigma[®]. These year-on-year improvements in quality outcomes are set to continue as HPA have recently restructured their business to create a new division of Agronomic Services. The division's role is to identify beneficial farming practices that will lead to improved yield, quality and efficiencies across their three farms. This is an extension of HPA's strategy to grow alongside their brewing customers by continuing to offer choice and diversity through the commercialisation of experimental varieties, and supporting successful beers by backing their more popular Aussie hops with significant acreage.



OIL CONTENT

4.0 3.5 3.0 2.5 2.0 1.5 1.0 Coscode Little Color Color

ALPHA ACIDS



Note: measurements calculated on raw hop quantities. Processed hop pellets will show reduced values.

There is more to a successful harvest than yield and impact in beer. HPA also consider the health, safety and productivity of their team. Due to the ongoing situation surrounding COVID-19 they had to work a little harder to fill seasonal positions this year, but they still managed to source sufficient people to complete harvest in the planned window without any serious injuries.

Normally HPA would have spent the harvest hosting brewing customers on farm. Unfortunately, the past year has been anything but normal, so they decided to keep the farms closed to anyone non-essential to protect the health of their team and ensure the farms remained COVID-free and fully operational. But because it has been such a rough year for their brewing customers, HPA wanted to show their support by inviting brewers and beer lovers around the world to be part of a virtual harvest from the comfort and safety of their own home. The experience included tours of their farms and breeding facilties, insights into their no-nonsense approach to quality and sustainability, advice on brewing with green hops and maximising hop flavour in beer, tourism recommendations for when brewing customers are able to visit their growing regions again, and a chance to connect with fellow brewers. It will continue to be available here for those who want a refresher on the technical content or are simply feeling nostalgic for the sights and sounds of their Aussie hop harvest.



Despite an increase in acreage this harvest, the slight decrease in total yield and highly contracted position of crop 2021 means that a very limited amount of hops will be available in the short-term. This situation, together with HPA's expansion project drawing to a close, suggests that forward contracting is now more important than ever for supply security. Brewers are encouraged to communicate their Aussie hop needs to the HPA sales team sooner rather than later.







HARVEST ≡龄 SNAPSHOT 2021

PRODUCTION



VICTORIA TASMANIA
676 hectares of hops (ha) 452 224
14,994 bales pressed 11,094 3,900
3,626,606 strings cut 2,313,473 1,313,133
1,529,398 KG total yield



3,665
samples taken
from the fields
to the labs



37,040 measurements taken from

- samples
 Gland fill
- Moisture
 Dry matter
 Oil content

504 hours runtime per tractor





23,573 kilometres of strings used

cartons packed





1,168 views

Top 10 countries brewers from: Australia • USA • Canada • UK India • Germany • China • Japan Pakistan • Bangladesh

PEOPLE



 VICTORIA TASMANIA

 59 permanent staff
 30
 29

 298 casual staff
 178
 120

 356 total harvest staff
 207
 149

70/30 male/female staff ratio

249 male staff 107 female staff



harvest staff from 26 countries

Australia	180	Chile	6	Bhutan	2
France	41	Netherlands	5	Nepal	2
Italy	18	Argentina	4	Hungary	ī
Congo	16	Sudan		India	
UK		USA		Mexico	
Germany		Belgium		New Zealand	
China		Canada		Romania	
Indonesia		Czech		Spain	
Innan		Thailand			

PROPRIETARY HOPS

Eclipse® (HPA-016) Ella™ <u>Enigma</u>®

Topaz™ Galaxy®

Vic Secret™



HOPS.COM.AU







Acceptant Acceptant

Owen Johnston, Tim Lord & Simon Whittock

Picking shed





Hop gardens

In-field harvesting operations





A handful of dried hop cones

Dried hop cones on conditioning floor



